

IT, telecommunications and ecommerce

Hill Dickinson provides a full range of advice on IT, telecommunications and ecommerce matters to NHS trusts and public authorities

Whether you need advice on software development and licensing, hardware procurement, escrow, support and maintenance arrangements, outsourcing or ecommerce, we can help you.

Why work with Hill Dickinson?

Our expertise in this specialist area, together with our years of experience of the healthcare sector, combines to help you deliver your IT projects and systems on time and to budget. We have helped many NHS bodies put in place agreements which protect their interests whilst providing a clear and flexible contractual framework. Let us work with you and help you to minimise your risk and maximise your return.

Tackling the issues

Projects in this area take a multitude of forms, but common issues arise. These can include:

- Structuring of complex payment mechanisms; these need to operate to ensure best value for the NHS and avoid undue enrichment for the provider
- Key performance indicator systems which, in the context of IT and telecommunications projects, can be complicated and highly technical
- Risk transfer strategies and insurance requirements
- External financing and leasing of equipment
- Limitations on liability



Case study

Hill Dickinson was instructed by a PCT client to review documentation for the provision, installation and licensing of software, software development services and system support and maintenance. The documentation consisted of four documents, covering installation and development, software licensing, hosting and maintenance terms and conditions and a service level agreement.

There were various difficulties with the documentation that required commercial negotiation and recommendations as to drafting. Hill Dickinson assisted the client by negotiating the outstanding points and finalising the documentation, highlighting and dealing with areas of risk.

*Sources praise [Hill Dickinson's]:
"extremely detailed health service
knowledge and commitment to
strengthening client relationships."*

Extract from Chambers & Partners UK 2009

About Hill Dickinson

The Hill Dickinson Group offers a comprehensive range of legal services from offices in Liverpool, Manchester, London, Chester, Piraeus and Singapore. Collectively the firms have more than 160 partners and 1,100 people.

As a recognised leader in energy and procurement, commercial property and employment law, Hill Dickinson won the Innovation Award at the Combined Heat and Power Association Awards 2009, the Insider North West's Property Law Firm of the Year 2009, as well as The Liverpool Law Society's Employment Team of the Year 2009.

Hill Dickinson is a major force in healthcare and public sector law, and is well respected in the company and commercial arena. The firm has a highly reputable commercial litigation practice and its marine expertise is internationally renowned. Hill Dickinson is also widely regarded as a leader in the fields of insurance, intellectual property and wealth management.

Find out more

Our experience extends to dealing effectively with all of these areas, and many more. To find out how we can help your organisation, please contact:

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