

## Facilities and infrastructure for the NHS

### Helping you to save money, meet targets and deliver high quality services

Public sector facilities projects can have significant financial and operational advantages. However, they can be complex and require specialist knowledge in order to fully exploit the benefits that are available.

#### Why work with Hill Dickinson?

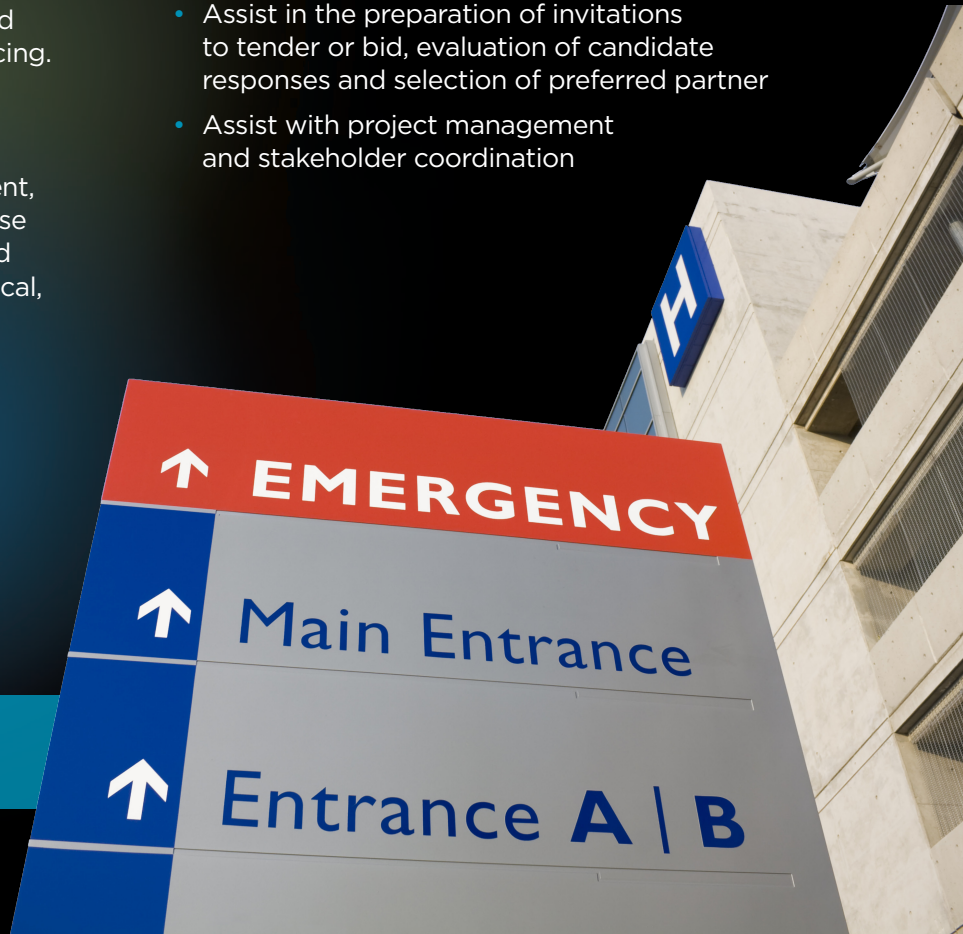
Hill Dickinson's projects team offers the full range of advice to NHS trusts and other bodies, developers and contractors relating to public/private partnerships (PPP), including private finance initiative (PFI) schemes, design build finance projects, procurement and outsourcing.

The team has a strong track record in advising on all matters relevant to PFI/PPP schemes and projects, including procurement, evaluation of bidder responses, business case preparation, contract negotiation and award and financial close. The team offers a practical, cost-effective partnership to its clients.

#### Tackling the issues

Our role tends to focus on drafting and negotiating complex sets of agreements with private sector organisations to deliver new or upgraded facilities. In addition we:

- Advise on efficient and innovative deal structures
- Advise on procurement and application of the public contracts regulations
- Assist in the preparation of invitations to tender or bid, evaluation of candidate responses and selection of preferred partner
- Assist with project management and stakeholder coordination



## Case study

Hill Dickinson was instructed by an NHS trust looking to renew its diagnostic imaging facilities using a managed equipment replacement project, based on the Public/Private Partnership (PPP) model.

The contract involved the diagnostic imaging equipment at the trust's two main hospitals being replaced and refreshed with the current latest technology, following a pre-agreed phased programme. Full comprehensive service and training were to be included, and significant technology, financial and other risks are transferred from the trust to the contractor.

New equipment in the initial phase included digital, general and mobile X-ray, fluoroscopy, digital mammography, ultrasound and mobile C-arms. At the end of the lifecycle of the current equipment, the trust's CT scanners, MR scanner and direct digital chest X-ray will also have been replaced.

Implementation of the equipment replacement programme, which is contractor-financed, is also allowing the trust to re-organise services and improve the patient experience.

*Sources praise [Hill Dickinson's]:  
"extremely detailed health service  
knowledge and commitment to  
strengthening client relationships."*

*Extract from Chambers & Partners UK 2009*

## About Hill Dickinson

The Hill Dickinson Group offers a comprehensive range of legal services from offices in Liverpool, Manchester, London, Chester, Piraeus and Singapore. Collectively the firms have more than 160 partners and 1,100 people.

As a recognised leader in energy and procurement, commercial property and employment law, Hill Dickinson won the Innovation Award at the Combined Heat and Power Association Awards 2009, the Insider North West's Property Law Firm of the Year 2009, as well as The Liverpool Law Society's Employment Team of the Year 2009.

Hill Dickinson is a major force in healthcare and public sector law, and is well respected in the company and commercial arena. The firm has a highly reputable commercial litigation practice and its marine expertise is internationally renowned. Hill Dickinson is also widely regarded as a leader in the fields of insurance, intellectual property and wealth management.

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## Find out more

Our experience extends to dealing effectively with all of these areas, and many more. To find out how we can help your organisation, please contact:

**Stephen Lansdown**

Partner

0151 600 8643 or 0161 817 7278

[stephen.lansdown@hilldickinson.com](mailto:stephen.lansdown@hilldickinson.com)